



Sales Support APAC

dacadoo provides a health & wellness technology platform which is used by medium to large organisations, as well as Health & Life Insurance companies to engage their employees/members in a healthy lifestyle. The platform calculates a real-time Health Score for each user based on 3 key areas: Lifestyle (exercise, nutrition, sleep), Body (biometric measures), and Feelings (stress and mental well-being), and also motivates users through automated coaching, gamification and social collaboration. The award-winning company is working with strategic partners from key industry segments to bring this solution to the global digital life and health insurance market.

dacadoo currently employs over 75 employees in Europe, USA and Asia-Pacific. The **Sales Support APAC** (part-time) will be based in the Sydney office and will report to the VP Sales APAC of the company.

Your role will include:

- Sales contacts database management (salesforce.com)
- Lead generation activities (conferences, mailings, webinars, etc.)
- Insights on prospects and selective on industries in general
- General sales support as required
- Support in product testing of the mobile apps (iPhone, Android) and web application
- Regular competitive review and statistical user data review

Your profile:

- University/College Student (Business Administration)
- Fluent in English with at least one of the following languages: Japanese, Korean, Mandarin
- Customer-focused and service- and outcome-based thinking
- Excellent know-how of using MS Office tools
- Strong organizational, follow-up, time management and administration skills
- Strong team player with exceptional interpersonal and communication skills
- Ability to work remotely if/when required
- Availability as soon as possible

To apply, email a CV detailing your qualifications to careers@dacadoo.com